# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 **FORM 10-Q**

(Mark	One)
uviain	

X	QUARTERLY REPORT PURSUA	ANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the quarterly period ended June	27, 2015
		OR
	TRANSITION REPORT PURSUA	ANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the transition period from	to



Commission File Number 001-36285

Incorporated in the State of Delaware

I.R.S. Employer Identification No. 46-4559529

1301 RIVERPLACE BOULEVARD, SUITE 2300 **JACKSONVILLE, FL 32207** (Principal Executive Office)

**Telephone Number: (904) 357-4600** 

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  $\boxtimes$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES ⊠

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a saccelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.	smaller reporting company. See the definitions of "large
Large accelerated filer	Accelerated filer □
Non-accelerated filer □	Smaller reporting company □
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  YES □ NO ☒	

The registrant had 42,884,443 shares of common stock, \$.01 par value per share, outstanding as of July 31, 2015.

# **Table of Contents**

<u>Item</u>		Page
	Part I — Financial Information	
1.	Financial Statements (unaudited)	
	Condensed Consolidated Statements of Income and Comprehensive Income for the Three and Six Months Ended June 27, 2015 and June 28, 2014	<u>1</u>
	Condensed Consolidated Balance Sheets as of June 27, 2015 and December 31, 2014	2
	Condensed Consolidated Statements of Cash Flows for the Six Months Ended June 27, 2015 and June 28, 2014	3
	Notes to Condensed Consolidated Financial Statements	4
2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>12</u>
3.	Quantitative and Qualitative Disclosures about Market Risk	<u>19</u>
4.	Controls and Procedures	<u>20</u>
	Part II — Other Information	
1.	<u>Legal Proceedings</u>	<u>21</u>
1A.	Risk Factors	<u>21</u>
6.	<u>Exhibits</u>	<u>23</u>
	<u>Signature</u>	<u>2</u> 4

# Part I. Financial Information

# **Item 1.** Financial Statements

# Rayonier Advanced Materials Inc. Condensed Consolidated Statements of Income and Comprehensive Income (Unaudited)

(Dollars in thousands, except per share amounts)

		<b>Three Months Ended</b>		Six Months Ended				
	Jur	ne 27, 2015	Ju	ne 28, 2014	Ju	ne 27, 2015	Ju	ne 28, 2014
Net Sales	\$	220,892	\$	212,531	\$	442,240	\$	456,031
Cost of Sales		175,871		160,217		360,347		348,936
Gross Margin		45,021		52,314		81,893		107,095
Selling and general expenses		9,771		9,010		22,067		17,237
Other operating expense, net (Note 8)		26,665		37,094		27,295		40,284
Operating Income		8,585		6,210		32,531		49,574
Interest expense		9,299		3,225		18,623		3,225
Interest and miscellaneous expense (income), net		(50)		5		(78)		4
<b>Income (Loss) Before Income Taxes</b>		(664)		2,980		13,986		46,345
Income tax expense (benefit) (Note 9)		(352)		(1,581)		3,778		10,836
Net Income (Loss)	\$	(312)	\$	4,561	\$	10,208	\$	35,509
Earnings Per Share of Common Stock (Note 7)								
Basic earnings per share	\$	(0.01)	\$	0.11	\$	0.24	\$	0.84
Diluted earnings per share	\$	(0.01)	\$	0.11	\$	0.24	\$	0.84
Dividends Declared Per Share	\$	0.07	\$	_	\$	0.14	\$	

Comprehensive Income (Loss):	
------------------------------	--

<b>F</b> ( — ( — ) -					
Net Income (Loss)	\$ (312)	\$ 4,561	\$ 10,20	3 \$	35,509
Other Comprehensive Income (Loss)					
Amortization of pension and postretirement plans, net of income tax (expense) benefit of (\$1,348), \$3,756, (\$2,646) and \$3,279	 2,396	(6,535)	4,70	4	(5,705)
Total other comprehensive income (loss)	2,396	(6,535)	4,704	1	(5,705)
Comprehensive Income (Loss)	\$ 2,084	\$ (1,974)	\$ 14,912	2 \$	29,804

See Notes to Condensed Consolidated Financial Statements.

# Rayonier Advanced Materials Inc. Condensed Consolidated Balance Sheets (Unaudited) (Dollars in thousands)

		June 27, 2015	D	ecember 31, 2014
Assets	_			
Current Assets				
Cash and cash equivalents	\$	73,348	\$	65,977
Accounts receivable, less allowance for doubtful accounts of \$151 and \$151		43,449		69,263
Inventory (Note 2)		124,794		140,209
Deferred tax assets		8,555		8,275
Prepaid and other current assets		58,514		36,267
Total current assets		308,660		319,991
Property, Plant and Equipment, Gross		2,011,939		2,010,644
Less — Accumulated Depreciation		(1,198,800)		(1,167,269)
Property, Plant and Equipment, Net		813,139		843,375
Deferred Tax Assets		79,179		78,547
Other Assets		60,006		61,967
Total Assets	\$	1,260,984	\$	1,303,880
Liabilities and Stockholders' Deficit				
Current Liabilities				
Accounts payable	\$	61,713	\$	64,697
Current maturities of long-term debt (Note 3)		8,225		8,400
Accrued income and other taxes		3,200		4,643
Accrued payroll and benefits		14,517		23,124
Accrued interest		2,718		2,684
Accrued customer incentives		11,243		12,743
Other current liabilities		6,557		7,913
Dividends payable		2,954		_
Current liabilities for disposed operations (Note 5)		8,899		7,241
Total current liabilities		120,026		131,445
Long-Term Debt (Note 3)		899,603		936,416
Non-Current Liabilities for Disposed Operations (Note 5)		145,061		149,488
Pension and Other Postretirement Benefits (Note 11)		139,629		141,338
Other Non-Current Liabilities		7,769		7,605
Commitments and Contingencies				
Stockholders' Deficit				
Preferred stock, 10,000,000 shares authorized at \$0.01 par value, 0 issued and outstanding as of June 27, 2015 and December 31, 2014		_		_
Common stock, 140,000,000 shares authorized at \$0.01 par value, 42,884,871 and 42,616,319 issued and outstanding, as of June 27, 2015 and December 31, 2014, respectively		429		426
Additional paid-in capital		64,442		62,082
Accumulated deficit		(17,235)		(21,476)
Accumulated other comprehensive loss		(98,740)		(103,444)
Total Stockholders' Deficit		(51,104)		(62,412)
Total Liabilities and Stockholders' Deficit	\$	1,260,984	\$	1,303,880

See Notes to Condensed Consolidated Financial Statements.

Rayonier Advanced Materials Inc.
Condensed Consolidated Statements of Cash Flows
(Unaudited)
(Dollars in thousands)

	Six Worths Ended			
		ne 27, 2015		ane 28, 2014
Operating Activities	_		_	
Net income	\$	10,208	\$	35,509
Adjustments to reconcile net income to cash provided by operating activities:		42.442		20.102
Depreciation and amortization		42,442		38,182
Stock-based incentive compensation expense		5,061		3,562
Amortization of capitalized debt costs		1,213		90
Deferred income taxes		(6,103)		5,110
Increase in liabilities for disposed operations		49		18,419
Impairment charge		28,462		_
Amortization of losses and prior service costs from pension and postretirement plans		7,351		2,550
Loss from sale/disposal of property, plant and equipment		647		717
Other		111		_
Changes in operating assets and liabilities:				
Receivables		25,814		5,811
Inventories		15,415		7,002
Accounts payable		(2,179)		3,043
Accrued liabilities		(12,932)		7,960
All other operating activities		(23,982)		(24,936)
Expenditures for disposed operations		(2,818)		_
Cash Provided by Operating Activities		88,759		103,019
Investing Activities				
Capital expenditures		(41,343)		(50,720)
Purchase of timber deeds		(11,515)		(12,677)
Other		_		(482)
Cash Used for Investing Activities		(41,343)		(63,879)
-		(+1,5+3)		(03,077)
Financing Activities				050 000
Issuance of debt		(27.100)		950,000
Repayment of debt		(37,100)		_
Dividends paid		(2,953)		_
Proceeds from the issuance of common stock		8		
Debt issuance costs		_		(12,928)
Net payments to Rayonier				(956,579)
Cash Used for Financing Activities		(40,045)		(19,507)
Cash and Cash Equivalents				
Change in cash and cash equivalents		7,371		19,633
Balance, beginning of year		65,977		_
Balance, end of period	\$	73,348	\$	19,633
Supplemental Disclosures of Cash Flow Information				
Cash paid during the period:				
Interest	\$	19,017	\$	_
Income taxes	\$	13,099	\$	_
Non-cash investing and financing activities:				
Capital assets purchased on account	\$	15,831	\$	9,722
	\$	- 15,051	\$	1,877
Accrued debt issuance costs	φ		Ψ	1,0//

Six Months Ended

See Notes to Condensed Consolidated Financial Statements.

# **Rayonier Advanced Materials Inc. Notes to Condensed Consolidated Financial Statements** (Unaudited)

(Dollar amounts in thousands unless otherwise stated)

### **Basis of Presentation and New Accounting Pronouncements**

Basis of Presentation

The unaudited condensed consolidated financial statements and notes thereto of Rayonier Advanced Materials Inc. ("Rayonier Advanced Materials" or the "Company") have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and in accordance with the rules and regulations of the Securities and Exchange Commission ("SEC"). In the opinion of management, these financial statements and notes reflect all adjustments (all of which are normal recurring adjustments) necessary for a fair presentation of the results of operations, financial position and cash flows for the periods presented. These statements and notes should be read in conjunction with the financial statements and supplementary data included in the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC.

On June 27, 2014, the Company was separated from its former parent, Rayonier Inc. ("Rayonier") through the distribution to its stockholders of 42,176,565 shares of common stock (the "Separation"). For periods prior to the Separation, the financial information presented consists of the performance fibers segment of Rayonier and an allocable portion of its corporate costs (together, the "performance fibers business"). These financial statements have been presented as if the Company and performance fibers business had been combined for all prior periods presented. All intercompany transactions are eliminated. The statements of income for periods prior to June 27, 2014 include allocations of certain costs from Rayonier related to the operations of the Company. These corporate administrative costs were charged to the Company based on employee headcount and payroll costs. The combined statements of income also include expense allocations for certain corporate functions historically performed by Rayonier and not allocated to its operating segments. These allocations were based on revenues and specific identification of time and/or activities associated with the Company. Management believes the methodologies employed for the allocation of costs were reasonable in relation to the historical reporting of Rayonier, but may not necessarily be indicative of costs had the Company operated on a stand-alone basis during the periods prior to the Separation, nor what the costs may be in the future. The results of operations for periods prior to June 27, 2014 are not necessarily indicative or predictive of the results to be expected for the post-spin Company.

New or Recently Adopted Accounting Pronouncements

In April 2015, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2015-03, Simplifying the Presentation of Debt Issuance Costs . The update requires debt issuance costs related to a recognized debt liability to be presented in the balance sheet as a direct deduction from the carrying amount of the debt liability. It is effective for fiscal years beginning after December 15, 2015 with early adoption permitted. The Company is currently evaluating the impact of this standard on its consolidated financial statements. As of June 27, 2015, approximately \$12 million in debt issuance costs are capitalized in "Other Assets."

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers, a comprehensive new revenue recognition standard. This standard will supersede virtually all current revenue recognition guidance. The core principle is that a company will recognize revenue when it transfers goods or services to customers for an amount that reflects consideration to which the company expects to be entitled to in exchange for those goods or services. This standard will be effective for the Company's first quarter 2018 Form 10-Q filing with full or modified retrospective adoption permitted. The Company is currently evaluating the impact of this standard on its consolidated financial statements.

### Subsequent Events

Events and transactions subsequent to the balance sheet date have been evaluated for potential recognition and disclosure through August 6, 2015, the date these financial statements were available to be issued. One subsequent event warranting disclosure was identified. On July 17, 2015, the Company declared a third quarter 2015 cash dividend of \$0.07 per share of common stock. The dividend is payable on September 30, 2015 to stockholders of record on September 16, 2015.

# Rayonier Advanced Materials Inc. Notes to Condensed Consolidated Financial Statements (Continued) (Unaudited)

(Dollar amounts in thousands unless otherwise stated)

# 2. Inventory

As of June 27, 2015 and December 31, 2014, the Company's inventory included the following:

	June 27, 2015	<b>December 31, 2014</b>		
Finished goods	\$ 103,243	\$	120,221	
Work-in-progress	5,059		2,418	
Raw materials	13,947		14,670	
Manufacturing and maintenance supplies	2,545		2,900	
Total inventory	\$ 124,794	\$	140,209	

### 3. Debt

The Company's debt consisted of the following:

	June 27, 2015		De	cember 31, 2014
Term A-1 Loan Facility borrowings maturing through 2019 at a variable interest rate of 1.69% (a)	\$	71,379	\$	106,973
Term A-2 Loan Facility borrowings maturing through 2021 at a variable interest rate of 1.27% (b)		286,449		287,843
Senior Notes due 2024 at a fixed interest rate of 5.50%		550,000		550,000
Total debt	'	907,828		944,816
Less: Current maturities of long-term debt		(8,225)		(8,400)
Long-term debt	\$	899,603	\$	936,416

- (a) The Term A-1 Loan includes an unamortized issue discount of approximately \$0.2 million at June 27, 2015. The face amount of the liability is \$71.6 million.
- (b) The Term A-2 Loan includes an unamortized issue discount of approximately \$0.7 million at June 27, 2015 . The face amount of the liability is \$287.1 million .

During the first six months of 2015, the Company made \$37.1 million in principal debt repayments on the Term Loan Facilities. There were no other significant changes to the Company's outstanding debt as reported in Note 6 — *Debt* of the Company's 2014 Annual Report on Form 10-K.

Principal payments due during the next five years and thereafter are as follows:

Remaining 2015	\$	4,200
2016	Ψ	8,400
2017		9,775
2018		11,150
2019		51,125
Thereafter		824,050

Total principal payments \$ 908,700

# Rayonier Advanced Materials Inc. Notes to Condensed Consolidated Financial Statements (Continued) (Unaudited)

(Dollar amounts in thousands unless otherwise stated)

# 4. Fair Value Measurements

The following table presents the carrying amount, estimated fair values and categorization under the fair value hierarchy for financial instruments held by the Company at June 27, 2015 and December 31, 2014, using market information and what management believes to be appropriate valuation methodologies:

	June 27, 2015						D	ece	mber 31, 20	14		
		Carrying Amount		Fair Value		Carrying Amount			Fair	Val	ue	
Asset (liability)	·			Level 1		Level 2				Level 1		Level 2
Cash and cash equivalents	\$	73,348	\$	73,348	\$		\$	65,977	\$	65,977	\$	_
Current maturities of long-term debt		(8,225)		_		(8,400)		(8,400)		_		(8,400)
Fixed-rate long-term debt		(550,000)		_		(493,625)		(550,000)		_		(453,063)
Variable-rate long-term debt		(349,603)		_		(350,300)		(386,416)		_		(387,400)

The Company uses the following methods and assumptions in estimating the fair value of its financial instruments:

Cash and cash equivalents — The carrying amount is equal to fair market value.

*Debt* — The fair value of fixed rate debt is based upon quoted market prices for debt with similar terms and maturities. The variable rate debt adjusts with changes in the market rate, therefore the carrying value approximates fair value.

# 5. Liabilities for Disposed Operations

An analysis of the liabilities for disposed operations follows:

	 June 27, 2015
Balance, beginning of period	\$ 156,729
Expenditures charged to liabilities	(2,818)
Increase to liabilities	 49
Balance, end of period	153,960
Less: Current portion	(8,899)
Non-current portion	\$ 145,061

In addition to the estimated liabilities, the Company is subject to the risk of reasonably possible additional liabilities in excess of the established reserves due to potential changes in circumstances and future events, including, without limitation, changes to current laws and regulations; changes in governmental agency personnel, direction, philosophy and/or enforcement policies; developments in remediation technologies; increases in the cost of remediation, operation, maintenance and monitoring of its disposed operations sites; changes in the volume, nature or extent of contamination to be remediated or monitoring to be undertaken; the outcome of negotiations with governmental agencies or non-governmental parties; and changes in accounting rules or interpretations. Based on information available as of June 27, 2015, the Company estimates this exposure could range up to approximately \$64 million, although no assurances can be given that this amount will not be exceeded given the factors described above. These potential additional costs are attributable to several of the above sites and other applicable liabilities. Further, this estimate excludes reasonably possible liabilities which are not currently estimable primarily due to the factors discussed above.

Subject to the previous paragraph, the Company believes established liabilities are sufficient for probable costs expected to be incurred over

the next 20 years with respect to its disposed operations. However, no assurances are given they will be sufficient for the reasons described above, and additional liabilities could have a material adverse effect on the Company's financial position, results of operations and cash flows.

# Rayonier Advanced Materials Inc. Notes to Condensed Consolidated Financial Statements (Continued) (Unaudited)

(Dollar amounts in thousands unless otherwise stated)

# 6. Accumulated Other Comprehensive Loss

Accumulated Other Comprehensive Loss was comprised of the following:

		Six Mont	hs F	as Ended			
Unrecognized components of employee benefit plans, net of tax	June 27, 2015			June 28, 2014			
Balance, beginning of period	\$	(103,444)	\$	(39,699)			
Amounts reclassified from accumulated other comprehensive loss (a)		4,704		1,620			
Other comprehensive loss before reclassifications				(7,325)			
Net other comprehensive income (loss)		4,704		(5,705)			
Net transfer from Rayonier (b)				(35,419)			
Balance, end of period	\$	(98,740)	\$	(80,823)			

- (a) These accumulated other comprehensive loss components are included in the computation of net periodic pension cost. See Note 11 *Employee Benefit Plans* for additional information.
- (b) Prior to the Separation, certain of the Company's employees participated in employee benefit plans sponsored by Rayonier. The Company did not record an asset, liability or accumulated other comprehensive loss to recognize the funded status of the Rayonier plans on the consolidated balance sheet until the Separation.

# 7. Earnings Per Share of Common Stock

The following table provides details of the calculations of basic and diluted earnings per share:

	<b>Three Months Ended</b>			Six Months Ended				
	June 27, 2015 June 28, 2014		J	une 27, 2015	J	une 28, 2014		
Net income (loss)	\$	(312)	\$	4,561	\$	10,208	\$	35,509
Shares used for determining basic earnings per share of common stock (a)		42,192,913		42,176,565		42,189,598		42,176,565
Dilutive effect of:								
Stock options		_		876		2,770		433
Performance and restricted shares		_		1,021		108,754		505
Shares used for determining diluted earnings per share of common stock		42,192,913		42,178,462		42,301,122		42,177,503
Basic earnings per share (not in thousands)	\$	(0.01)	\$	0.11	\$	0.24	\$	0.84
Diluted earnings per share (not in thousands)	\$	(0.01)	\$	0.11	\$	0.24	\$	0.84

(a) On June 27, 2014, 42,176,565 shares of our common stock were distributed to Rayonier shareholders in conjunction with the Separation. For comparative purposes, and to provide a more meaningful calculation of weighted-average shares outstanding, this amount is assumed to be outstanding for the entire quarter and year-to-date periods ending June 28, 2014.

# Rayonier Advanced Materials Inc. Notes to Condensed Consolidated Financial Statements (Continued) (Unaudited)

(Dollar amounts in thousands unless otherwise stated)

Anti-dilutive shares excluded from the computation of diluted earnings per share:

	Three Mon	nths Ended	Six Months Ended			
	June 27, 2015	June 28, 2014	June 27, 2015	June 28, 2014		
Stock options	457,350		392,645	_		
Restricted stock	397,171	_	219,463	_		
Performance shares	357,659	_	142,166	_		
Total	1,212,180	_	754,274	_		

### 8. Other Operating Expense, Net

Other operating expense, net was comprised of the following:

	<b>Three Months Ended</b>				Six Months Ended				
	Jı	June 27, 2015 June 28, 2014		June 27, 2015			June 28, 2014		
Non-cash impairment charge (a)	\$	28,462	\$		\$	28,462	\$	_	
Loss (gain) on sale or disposal of property, plant and equipment		(102)		185		280		717	
Increase to liabilities for disposed operations resulting from									
separation from Rayonier (b)		_		18,419		_		18,419	
One-time separation and legal costs		(802)		17,914		(802)		20,680	
Insurance settlement		(1,000)		_		(1,000)		_	
Miscellaneous expense		107		576		355		468	
Total	\$	26,665	\$	37,094	\$	27,295	\$	40,284	

- (a) In light of the persistent imbalance of supply and demand in the cellulose specialties markets, the Company announced a strategic asset realignment at its Jesup, Georgia plant to better align its production assets to current market conditions, improve efficiency and restore commodity production throughput to approach historical levels. This realignment resulted in the abandonment of certain long-lived assets, primarily at the Jesup plant. As a result, the abandoned assets were written down to salvage value and a \$28 million pre-tax, non-cash impairment charge was recorded during the second quarter of 2015. The abandonment led management to conduct an impairment analysis on all long-lived assets being held and used on a combined plant level. Based on the impairment analysis performed, management concluded the assets were recoverable.
- (b) The Company is subject to certain legal requirements relating to the provision of annual financial assurance regarding environmental remediation and post closure care at certain disposed sites. To comply with these requirements, the Company purchased surety bonds from an insurer, with the Company's repayment obligations (if the bonds are drawn upon) secured by the issuance of a letter of credit by the Company's revolving credit facility lender. As a result of the Separation and the Company's obligations to procure financial assurance annually for the foreseeable future, the Company recorded a corresponding increase to liabilities for disposed operations. See Note 5 Liabilities for Disposed Operations and Note 13 Guarantees for additional information.

# 9. Income Taxes

The Company's effective tax rate for the second quarter 2015 was 53.0 percent compared to (53.3) percent for the second quarter 2014. For the six months ended June 27, 2015 and June 28, 2014 the effective tax rates were 27.0 percent and 23.4 percent, respectively. The 2014

effective tax rates were favorably impacted by the reversal of a tax reserve related to the taxability of the cellulosic biofuel producer credit.

# Rayonier Advanced Materials Inc. Notes to Condensed Consolidated Financial Statements (Continued) (Unaudited)

(Dollar amounts in thousands unless otherwise stated)

The effective tax rates also differ from the federal statutory rate of 35.0 percent due to the manufacturing tax deduction and state tax credits. The impact of these deductions and credits on the effective tax rate is greater in periods that include expenses that reduce pre-tax income but are not currently deductible for income tax purposes.

The provision for income taxes for periods prior to June 27, 2014, the date of the Separation from Rayonier, has been computed as if the Company were a stand-alone company.

#### 10. Incentive Stock Plans

The Company's total stock based compensation cost, including allocated amounts, for the six months ended June 27, 2015 and June 28, 2014 was \$5.1 million and \$3.6 million, respectively.

During the first quarter of 2015, performance shares granted in 2012 were cancelled as the Company did not meet the performance criteria for payout on these shares. The cancellation of these shares resulted in an excess tax deficit of \$2.5 million.

The Company also made new grants of restricted and performance shares to certain employees during the first quarter of 2015. The 2015 restricted shares vest over three to four years. The 2015 performance share awards are measured against an internal return on invested capital target and, depending on performance against the target, the awards will payout between 0 and 200 percent of target. The total number of performance shares earned will be adjusted up or down 25 percent, for certain participants, based on stock price performance relative to a peer group over the term of the plan, which would result in a final payout range of 0 to 250 percent.

The following table summarizes the activity on the Company's incentive stock awards for the period ended June 27, 2015:

	Stock	Opti	ions	Restricted Stock			Performa	Shares	Performance-Based Restricted Stock					
	Options	1	Veighted Average Exercise Price	Awards	G		Weighted Average Grant Date Fair Value		Awards	Weighted Average Grant Date Fair Value		Awards	A Gr	eighted verage ant Date ir Value
Outstanding at December 31, 2014	466,015	\$	31.73	145,085	\$	41.66	47,977	\$	42.27	143,369	\$	40.52		
Granted	_		_	265,551		21.43	214,403		17.51	_		_		
Forfeited	(5,430)		38.41	(265)		22.54	(113)		18.56	_		_		
Exercised or settled	(460)		17.34	(13,200)		38.43	_		_	_		_		
Expired or cancelled	(2,775)		26.33				(47,977)		42.27			_		
Outstanding at June 27, 2015	457,350	\$	31.69	397,171	\$	28.95	214,290	\$	17.51	143,369	\$	40.52		

On March 23, 2015, the Company converted the \$4.0 million fixed value retention award granted to the Chief Executive Officer in connection with the Company's separation from Rayonier from a stock settled award to a cash settled award. As such, the award will have no dilutive effect on the Company's stock. All other significant terms remain unchanged.

# 11. Employee Benefit Plans

The Company has a qualified non-contributory defined benefit pension plan covering a significant majority of its employees and an unfunded plan that provides benefits in excess of amounts allowable in the qualified plans under current tax law. Both the qualified plan and the unfunded excess plan are closed to new participants. Employee benefit plan liabilities are calculated using actuarial estimates and management assumptions. These estimates are based on historical information, along with certain assumptions about future events. Changes in assumptions,

as well as changes in actual experience, could cause the estimates to change.

# Rayonier Advanced Materials Inc. Notes to Condensed Consolidated Financial Statements (Continued) (Unaudited)

(Dollar amounts in thousands unless otherwise stated)

The net pension and postretirement benefit costs that have been recorded are shown in the following tables:

		Pension			Postretirement				
	Three Months Ended					Three Mo	Ended		
<b>Components of Net Periodic Benefit Cost</b>	June 27, 2015		June 28, 2014		June 27, 2015		June 28, 2014		
Service cost	\$	1,494	\$	526	\$	298	\$	157	
Interest cost		3,807		1,854		229		153	
Expected return on plan assets		(5,809)		(3,151)		_		_	
Amortization of prior service cost		188		277		4		4	
Amortization of losses		3,358		972		211		122	
Amortization of negative plan amendment		_		_		(17)		(134)	
Total net periodic benefit cost	\$	3,038	\$	478	\$	725	\$	302	

	Pension			Postretirement				
	Six Months Ended				Six Months Ended			
<b>Components of Net Periodic Benefit Cost</b>	June 27, 2015		June 28, 2014		June 27, 2015		June 28, 2014	
Service cost	\$	2,988	\$	1,079	\$	503	\$	314
Interest cost		7,614		3,803		459		306
Expected return on plan assets		(11,617)		(6,465)		_		_
Amortization of prior service cost		375		569		8		8
Amortization of losses		6,717		1,997		338		244
Amortization of negative plan amendment		_		_		(87)		(268)
Total net periodic benefit cost	\$	6,077	\$	983	\$	1,221	\$	604

The Company does not have any mandatory pension contribution requirements and does not expect to make any discretionary contributions in 2015 .

# 12. Contingencies

The Company is engaged in various legal and regulatory actions and proceedings, and has been named as a defendant in various lawsuits and claims arising in the normal course of business. While the Company has procured reasonable and customary insurance covering risks normally occurring in connection with its businesses, it has in certain cases retained some risk through the operation of self-insurance, primarily in the areas of workers' compensation, property insurance and general liability. These other lawsuits and claims, either individually or in the aggregate, are not expected to have a material adverse effect on the Company's financial position, results of operations or cash flows.

# Rayonier Advanced Materials Inc. Notes to Condensed Consolidated Financial Statements (Continued) (Unaudited)

(Dollar amounts in thousands unless otherwise stated)

# 13. Guarantees

The Company provides financial guarantees as required by creditors, insurance programs and various governmental agencies. As of June 27, 2015, the following financial guarantees were outstanding:

Financial Commitments	ım Potential ıyment
Standby letters of credit (a)	\$ 15,158
Surety bonds (b)	57,151
Total financial commitments	\$ 72,309

- (a) The letters of credit primarily provide credit support for surety bonds issued to comply with financial assurance requirements relating to environmental remediation of disposed sites. The letters of credit will expire during 2015 and 2016 and will be renewed as required.
- (b) Rayonier Advanced Materials purchases surety bonds primarily to comply with financial assurance requirements relating to environmental remediation and post closure care and to provide collateral for the Company's workers' compensation program. These surety bonds expire at various dates between 2015 and 2019. They are expected to be renewed annually as required.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

When we refer to "we," "us," "our" or "the Company," we mean Rayonier Advanced Materials Inc. and its consolidated subsidiaries. References herein to "Notes to Financial Statements" refer to the Notes to the Condensed Consolidated Financial Statements of Rayonier Advanced Materials Inc. included in Item 1 of this Report.

The Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is intended to provide a reader of our financial statements with a narrative from the perspective of management on our financial condition, results of operations, liquidity, and certain other factors which may affect future results. Our MD&A should be read in conjunction with our 2014 Annual Report on Form 10-K and information contained in our subsequent Form 10-O's, 8-K's and other reports to the U.S. Securities and Exchange Commission (the "SEC").

### **Note About Forward-Looking Statements**

Certain statements in this document regarding anticipated financial, business, legal or other outcomes, including business and market conditions, outlook and other similar statements relating to Rayonier Advanced Materials' future events, developments or financial or operational performance or results, are "forward-looking statements" made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. These forward-looking statements are identified by the use of words such as "may," "will," "should," "expect," "estimate," "believe," "intend," "anticipate" and other similar language. However, the absence of these or similar words or expressions does not mean a statement is not forward-looking. While we believe these forward-looking statements are reasonable when made, forward-looking statements are not guarantees of future performance or events and undue reliance should not be placed on these statements. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance these expectations will be attained and it is possible actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties. The factors contained in Item 1A — *Risk Factors* in our Annual Report on Form 10-K, among others, could cause actual results or events to differ materially from the Company's historical experience and those expressed in forward-looking statements made in this document.

Forward-looking statements are only as of the date they are made, and the Company undertakes no duty to update its forward-looking statements except as required by law. You are advised, however, to review any further disclosures we have made or may make in our filings and other submissions to the SEC, including those on Forms 10-Q, 10-K, 8-K and other reports.

#### **Business**

Rayonier Advanced Materials is a leading manufacturer of high-value cellulose products with production facilities in Jesup, Georgia and Fernandina Beach, Florida. These products are sold throughout the world for use in various industrial applications and to produce a wide variety of products, including cigarette filters, foods, pharmaceuticals, textiles and electronics.

The Company's primary products consist of the following:

Cellulose specialties are primarily used in dissolving chemical applications that require a highly purified form of cellulose. The Company concentrates on producing the purest, most technologically-demanding forms of cellulose specialties products, such as cellulose acetate and high purity cellulose ethers, and is a leading supplier of these products. Typically, product pricing is set annually in the fourth quarter for the following year based on discussions with customers and the terms of contractual arrangements. The manufacture and sale of cellulose specialties products are the primary driver of the Company's profitability.

Commodity products are used for viscose and absorbent materials applications. Commodity viscose is a raw material required for the manufacture of viscose staple fibers which are used in woven applications such as textiles for clothing and other fabrics, and in non-woven applications such as baby wipes, cosmetic and personal wipes, industrial wipes and mattress ticking. Absorbent materials, typically referred to as fluff fibers, are used as an absorbent medium in products such as disposable baby diapers, feminine hygiene products, incontinence pads, convalescent bed pads, industrial towels and wipes and non-woven fabrics. Pricing for commodity products is typically referenced to published indexes or based on publicly available spot market prices.

Cellulose specialties markets are facing a combination of industry oversupply and weaker end-market demand which has led to a decline in the Company's cellulose specialties prices of approximately 14 percent over the last two years and adversely impacted our overall profitability. In response to the persistent imbalance of supply and demand in the cellulose specialties markets,

### Table of Contents

we are permanently reducing our cellulose specialties capacity, improving our cost position and shifting our strategy to de-emphasize volume growth in cellulose specialties.

In this regard, the Company announced a strategic asset realignment of its Jesup, Georgia plant to better align its production assets to current market conditions, improve efficiency and restore commodity production throughput to approach historical levels. The Jesup plant has three production lines, A-line, B-line and C-line. The Company will invest \$25 million to realign assets related to its approximately 190,000 ton C-line at the Jesup plant for the permanent production of commodity products, specifically fluff and commodity viscose. Certain assets installed on the C-line during the Company's 2013 cellulose specialties expansion will be repositioned to the A-line to replace less efficient equipment. As a result of these changes, the A-line's cost position will improve and its operational flexibility will increase, allowing it to produce a broader range of products for customers interested in higher value and performance. In addition, the Company's overall cellulose specialties capacity will be reduced by approximately 190,000 tons, or 28 percent, while its annual fluff and viscose production capacity will increase by 11 percent to approximately 245,000 tons annually. These actions are expected to reduce the Company's costs by approximately \$14 million annually, in part driven by a reduction of 43 employees through attrition.

This asset realignment has resulted in the abandonment of certain long-lived assets primarily at the Jesup plant. As a result of this abandonment, certain assets were written down to salvage value and a \$28 million pre-tax, non-cash impairment charge was recorded during the second quarter of 2015. The abandonment led management to conduct an impairment analysis on all the Company's long-lived assets being held and used on a combined plant level. Based on the impairment analysis performed, management concluded the assets were recoverable.

### **Basis of Presentation**

On June 27, 2014, the Company was separated from its former parent, Rayonier Inc. ("Rayonier") through the distribution to its stockholders of 42,176,565 shares of common stock (the "Separation"). For periods prior to the Separation, the financial information presented consists of the performance fibers segment of Rayonier and an allocable portion of its corporate costs (together, the "performance fibers business"). These financial statements have been presented as if the Company and performance fibers business had been combined for all prior periods presented. All intercompany transactions are eliminated. The statements of income for periods prior to June 27, 2014 include allocations of certain costs from Rayonier related to the operations of the Company. These corporate administrative costs were charged to the Company based on employee headcount and payroll costs. The combined statements of income also include expense allocations for certain corporate functions historically performed by Rayonier and not allocated to its operating segments. These allocations were based on revenues and specific identification of time and/or activities associated with the Company. Management believes the methodologies employed for the allocation of costs were reasonable in relation to the historical reporting of Rayonier, but may not necessarily be indicative of costs had the Company operated on a stand-alone basis during the periods prior to the Separation, nor what the costs may be in the future. The results of operations for periods prior to June 27, 2014 are not necessarily indicative or predictive of the results to be expected for the post-spin Company.

# **Critical Accounting Policies and Use of Estimates**

The preparation of financial statements requires us to make estimates, assumptions and judgments that affect our assets, liabilities, revenues and expenses and disclosure of contingent assets and liabilities. We base these estimates and assumptions on historical data and trends, current fact patterns, expectations and other sources of information we believe are reasonable. Actual results may differ from these estimates. Except as noted below, there have been no changes to our critical accounting policies as disclosed in our 2014 Annual Report on Form 10-K. For a full description of our critical accounting policies, see Item 7 — Management's Discussion and Analysis of Financial Condition and Results of Operations in our 2014 Annual Report on Form 10-K.

# Depreciation of long-lived assets

Depreciation expense is computed using the units-of-production method for our plant and equipment and the straight-line method on all other property, plant and equipment over the useful economic lives of the assets involved. The total units of production used to calculate depreciation expense is determined by factoring annual production days, based on normal production conditions, by the economic useful life of the asset involved. On average, the units-of-production and straight line methodologies accounted for approximately 89 percent and 11 percent of depreciation expense, respectively. The physical life of equipment, however, may be shortened by economic obsolescence caused by environmental regulation, competition or other causes. We depreciate our non-production assets, including office, lab and transportation equipment, using the straight-line depreciation method over 3 to 25 years. Buildings and land improvements are depreciated using the straight-line method over 15 to 35 years and 5 to 30 years,

### **Table of Contents**

respectively. Management believes these depreciation methods are the most appropriate, versus other generally accepted accounting methods, as they most closely match revenues with expenses.

Gains and losses on the retirement of assets are included in operating income. Long-lived assets are reviewed annually for impairment or whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets that are held and used is measured by net undiscounted cash flows expected to be generated by the asset. Property, plant and equipment are grouped for purposes of evaluating recoverability at the combined plant level, the lowest level for which independent cash flows are identifiable. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying value exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less cost to sell.

# **Results of Operations**

		<b>Three Months Ended</b>				Six Months Ended				
Financial Information (in millions)	June	27, 2015	Ju	ne 28, 2014	Jun	e 27, 2015	Jui	ne 28, 2014		
Net Sales										
Cellulose specialties	\$	183	\$	201	\$	362	\$	407		
Commodity products and other		38		12		80		49		
Total Net Sales		221		213		442		456		
Cost of Sales		176		161		360		349		
Gross Margin		45		52		82		107		
Selling and general expenses		10		9		22		17		
Other operating expense, net		27		37		27		40		
<b>Operating Income</b>		8		6		33		50		
Interest expense, net		9		3		19		3		
<b>Income (Loss) Before Income Taxes</b>		(1)		3		14		47		
Income Tax Expense (Benefit)		(1)		(2)		4		11		
Net Income	\$		\$	5	\$	10	\$	36		
Other Data										
Sales Prices (\$ per metric ton)										
Cellulose specialties	\$	1,638	\$	1,768	\$	1,653	\$	1,796		
Commodity products		666		650		676		681		
Sales Volumes (thousands of metric tons)										
Cellulose specialties		111		113		219		227		
Commodity products		55		13		113		63		
Gross Margin %		20.4%		24.4 %		18.6%		23.5%		
Operating Margin %		3.6%		2.8 %		7.5%		11.0%		
Effective Tax Rate %		53.0%		(53.3)%		27.0%		23.4%		

Sales (in millions)	Changes Attributable to:							
Three Months Ended	June	28, 2014		Price	Vo	olume/Mix	June	27, 2015
Cellulose specialties	\$	201	\$	(15)	\$	(3)	\$	183
Commodity products and other		12		1		25		38
Total Sales	\$	213	\$	(14)	\$	22	\$	221

For the three months ended June 27, 2015, total sales increased \$8 million, or approximately 4 percent, primarily due to increased commodity product sales volumes reflecting a shorter annual shutdown and increased efficiencies realized in our commodity production in 2015. This was partially offset by lower cellulose specialties prices as a result of the annual price negotiations and lower cellulose specialties volumes due to the timing of sales.

Sales (in millions)		Changes Attributable to:						
Six Months Ended	Ju	June 28, 2014		Price		Volume/Mix		June 27, 2015
Cellulose specialties	\$	407	\$	(31)	\$	(14)	\$	362
Commodity products and other		49		(1)		32		80
Total Sales	\$	456	\$	(32)	\$	18	\$	442

For the six months ended June 27, 2015, total sales decreased \$14 million, or approximately 3 percent, primarily due to lower cellulose specialties prices as a result of the annual price negotiations and lower cellulose specialties volumes due to the timing of sales. This was partially offset by increased commodity product sales volumes reflecting a shorter annual shutdown and increased efficiencies realized in our commodity production in 2015.

<b>Operating Income (in millions)</b>		Changes Attributable to (a):									
<b>Three Months Ended</b>	June 28, 2014 Price		Price	Volume/Sales Mix		Cost		June 27, 2015			
Operating Income	\$	6	\$	(14)	\$	2	\$	14	\$	8	
Operating Margin %		2.8%		(6.8)%		1.3%		6.3%		3.6%	

# (a) Computed based on contribution margin.

For the three month period ending June 27, 2015, operating income and margin percentage increased \$2 million and 0.8 percentage points versus prior year. The price decline is primarily due to lower cellulose specialties prices as a result of annual price negotiations. Lower cellulose specialties sales volumes were offset by increased commodity sales volumes. Other operating expenses, included in cost, declined \$10 million as lower costs related to the separation from its former parent were partially offset by the non-cash impairment charge related to the strategic asset realignment of its Jesup plant. Additionally, costs declined \$4 million as lower wood, chemical and energy prices, due to cost reduction activities and market conditions, were partially offset by higher costs from labor and depreciation, from a shorter annual shutdown at its Jesup plant, and higher selling and general expenses from being an independent, public company.

<b>Operating Income (in millions)</b>		Changes Attributable to (a):									
Six Months Ended	June	June 28, 2014		Price		Volume/Sales Mix		Cost		27, 2015	
Operating Income	\$	50	\$	(32)	\$	(1)	\$	16	\$	33	
Operating Margin %		11.0%		(6.7)%		(0.4)%		3.6%		7.5%	

# (a) Computed based on contribution margin.

For the six month period ending June 27, 2015, operating income and margin percentage decreased \$17 million and 3.5 percentage points versus prior year. The decline is primarily due to lower cellulose specialties prices as a result of the annual price negotiations. Lower cellulose specialties sales volumes were partially offset by increased commodity sales volumes. Other operating expenses, included in cost, declined \$13 million as lower costs related to the separation from its former parent were partially offset by the non-cash impairment charge related to the strategic asset realignment of its Jesup plant. Additionally, costs declined \$3 million as lower wood, chemical and energy prices, due to cost reduction activities and market conditions, were partially offset by higher costs from labor and depreciation, from a shorter annual shutdown at its Jesup plant, and higher selling and general expenses from being an independent, public company.

### Interest Expense and Income Tax Expense (Benefit)

Second quarter and year-to-date interest was \$ 9 million and \$ 19 million , respectively, due to debt issued by the Company in the second quarter of 2014. See Note 3 — *Debt* for additional information.

The Company's effective tax rate for the second quarter 2015 was 53.0 percent compared to (53.3) percent for the second quarter 2014. For the six months ended June 27, 2015 and June 28, 2014 the effective tax rates were 27.0 percent and 23.4 percent, respectively. The 2014 effective tax rates were favorably impacted by the reversal of a tax reserve related to the taxability of the cellulosic biofuel producer credit.

### Table of Contents

The effective tax rates also differ from the federal statutory rate of 35.0 percent due to the manufacturing tax deduction and state tax credits. The impact of these deductions and credits on the effective tax rate is greater in periods that include expenses that reduce pre-tax income but are not currently deductible for income tax purposes. See Note 9 — *Income Taxes*.

# **Liquidity and Capital Resources**

Cash flows from operations have historically been our primary source of liquidity and capital resources. We believe our cash flows and availability under our revolving credit facility, as well as our ability to access the capital markets, if necessary or desirable, will be adequate to fund our operations and anticipated long-term funding requirements, including capital expenditures, dividend payments, defined benefit plan contributions and repayment of debt maturities.

Our debt agreements contain various customary covenants. At June 27, 2015, we were in compliance with all covenants. Our debt's non-guarantors had no assets, revenues, covenant EBITDA or liabilities.

A summary of liquidity and capital resources is shown below (in millions of dollars):

	 June 27, 2015	<b>December 31, 2014</b>
Cash and cash equivalents (a)	\$ 73	\$ 66
Availability under the Revolving Credit Facility (b)	235	222
Total debt (c)	908	945
Stockholders' deficit	(51)	(62)
Total capitalization (total debt plus equity)	857	883
Debt to capital ratio	106%	107%

- (a) Cash and cash equivalents consisted of cash, money market deposits, and time deposits with original maturities of 90 days or less.
- (b) Availability under the revolving credit facility is reduced by standby letters of credit of approximately \$15 million and \$28 million at June 27, 2015 and December 31, 2014, respectively.
- (c) See Note 3 *Debt* for additional information.

## Cash Flows (in millions of dollars)

The following table summarizes our cash flows from operating, investing and financing activities for the six months ended:

Cash provided by (used for):	Ju	June 27, 2015			
Operating activities	\$	88	\$	103	
Investing activities		(41)		(64)	
Financing activities		(40)		(19)	

Cash provided by operating activities decreased \$15 million primarily due to cash interest and tax payments.

Cash used for investing activities decreased \$23 million due to lower capital expenditures.

Cash used for financing activities increased \$21 million due to debt repayments in 2015 partially offset by debt issuance costs in 2014.

# **Performance and Liquidity Indicators**

The discussion below is presented to enhance the reader's understanding of our operating performance, liquidity, ability to generate cash and satisfy rating agency and creditor requirements. This information includes the following measures of financial results: Earnings before Interest, Taxes, Depreciation and Amortization ("EBITDA"), Pro Forma EBITDA and Adjusted Free Cash

Flow. These measures are not defined by U.S. Generally Accepted Accounting Principles ("GAAP") and the discussion of EBITDA and Adjusted Free Cash Flow is not intended to conflict with or change any of the GAAP disclosures described above. Management considers these measures, in addition to operating income, to be important to estimate the enterprise and stockholder values of the Company, and for making strategic and operating decisions. In addition, analysts, investors and creditors use these measures when analyzing our operating performance, financial condition and cash generating ability. Management uses EBITDA and Pro Forma EBITDA as performance measures and Adjusted Free Cash Flow as a liquidity measure.

EBITDA is defined by SEC rule. Pro Forma EBITDA is defined by the Company as EBITDA before non-cash impairment charges, one-time separation and legal costs, insurance recovery and environmental reserve adjustments. EBITDA and Pro Forma EBITDA are not necessarily indicative of results that may be generated in future periods. Below is a reconciliation of Net Income to EBITDA for the respective periods (in millions of dollars):

		Three Mor	Six Months Ended				
Net Income to EBITDA Reconciliation	June	27, 2015	June 28, 201	4	June 27, 2015	J	June 28, 2014
Net Income	\$	_	\$	5	\$ 10	\$	36
Depreciation and amortization		21		18	42		38
Interest, net		9		3	19		3
Income tax expense		(1)		(2)	4		11
EBITDA		29		24	75		88
Non-cash impairment charge		28		_	28		_
One-time separation and legal costs		(1)		36	(1)		39
Insurance settlement		(1)			(1)		_
Pro Forma EBITDA	\$	55	\$	60	\$ 101	\$	127

EBITDA for the three months ended June 27, 2015 increased from the prior year period primarily due to lower non-cash charges in the current year versus the prior year period. EBITDA for the six months ended June 27, 2015 decreased primarily due to lower operating results offset by lower non-cash charges in the current year versus the prior year period. Pro Forma EBITDA for the three and six months ended June 27, 2015 decreased from the prior year periods due to lower operating results. For more information on the Company's operating results, see Item 2 — Management's Discussion and Analysis of Financial Condition and Results of Operations — Results of Operations of this Form 10-Q.

Adjusted Free Cash Flow is defined as cash provided by operating activities adjusted for capital expenditures excluding strategic capital. Adjusted Free Cash Flow, as defined by the Company, is a non-GAAP measure of cash generated during a period which is available for dividend distribution, debt reduction, strategic acquisitions and repurchase of the Company's common stock. Adjusted Free Cash Flow is not necessarily indicative of the Adjusted Free Cash Flow that may be generated in future periods.

Below is a reconciliation of Cash Flow from Operations to Adjusted Free Cash Flow for the respective periods (in millions of dollars):

	Six Months Ended								
Cash Flow from Operations to Adjusted Free Cash Flow Reconciliation	June	27, 2015	June 28, 2014						
Cash flow from operations	\$	88	\$	103					
Capital expenditures (a)		(41)	_	(51)					
Adjusted Free Cash Flow	\$	47	\$	52					
Cash used for investing activities	\$	(41)	\$	(64)					
Cash used for financing activities	\$	(40)	\$	(19)					
-									

(a) Capital expenditures exclude strategic capital expenditures which are deemed discretionary by management. There was no strategic capital for the six months ended June 27, 2015. Strategic capital totaled \$13 million for the purchase of timber deeds for the six months ended

June 28, 2014.

Adjusted Free Cash Flow decreased slightly over the prior year due to lower operating results offset by lower capital expenditures.

# **Contractual Financial Obligations and Off-Balance Sheet Arrangements**

We have no material changes to the Contractual Financial Obligations table as presented in Item 7 — *Management's Discussion and Analysis of Financial Condition and Results of Operations* of our 2014 Annual Report on Form 10-K. See Note 13 — *Guarantees* for details on our letters of credit and surety bonds as of June 27, 2015.

### Outlook

In acetate markets, we believe demand will be soft in the near term driven by continued inventory de-stocking and recent public policy changes related to smoking in China. In ethers markets, while there are pockets of growth, the broader category has been pressured by a soft European economy and depressed pricing for cotton based alternatives. Markets for high-strength viscose, engine filtration media and casings remain relatively stable and we expect these trends to continue.

As a result of industry oversupply and weaker end-market demand, we continue to focus on our 2015 initiatives to reduce costs, optimize our assets and grow our business. As previously discussed, we announced a strategic repositioning to better align our assets to current market conditions. Additionally, earlier in the quarter, we entered into a non-binding letter of intent to form a joint venture with Borregaard ASA that would process lignin produced at our Fernandina plant, currently used for energy, into higher-value products. These actions, combined with our cost savings initiatives, will further our ability to compete effectively and position ourselves for near and long-term success.

For 2015, cellulose specialties volumes are expected to be comparable to 2013/2014 levels with prices 7 to 8 percent below 2014 average prices. Our estimated EBITDA is expected to be \$210 to \$225 million. Capital expenditures in 2015 are expected to be approximately \$80 million; of that, \$15 to \$20 million is for the boiler MACT project with the remainder being allocated to maintenance and high-return cost reduction projects. We expect our 2015 effective tax rate to be between 33 and 34 percent.

Our full year 2015 performance is and will be subject to a number of risk variables and uncertainties, including those discussed under Item 2 — Management's Discussion and Analysis of Financial Condition and Results of Operations — Note About Forward Looking Statements of this Form 10-Q and Item 1A — Risk Factors of this report on Form 10-Q as well as our Annual Report on Form 10-K.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

# **Market and Other Economic Risks**

We are exposed to various market risks, primarily changes in interest rates and commodity prices. Our objective is to minimize the economic impact of these market risks. We may use derivatives in accordance with policies and procedures approved by the Audit Committee of our Board of Directors. Any such derivatives would be managed by a senior executive committee whose responsibilities include initiating, managing and monitoring resulting exposures. We do not enter into financial instruments for trading or speculative purposes. At June 27, 2015, we had no derivatives outstanding.

Cyclical pricing of commodity market paper pulp is one of the factors which influences prices in the absorbent materials and commodity viscose product lines. Our cellulose specialties product prices are based on market supply and demand and are not correlated to commodity paper pulp prices. In addition, a majority of our cellulose specialties products are under long-term volume contracts that extend through 2015 to 2017. The pricing provisions of these contracts are set in the fourth quarter in the year prior to the shipment.

As of June 27, 2015 we had \$350 million of long-term variable rate debt which is subject to interest rate risk. At this borrowing level, a

hypothetical one-percentage point increase/decrease in interest rates would result in a corresponding increase/decrease of approximately \$4 million in interest payments and expense over a 12 month period. Our primary interest rate exposure on variable rate debt results from changes in LIBOR.

### Table of Contents

The fair market value of our long-term fixed interest rate debt is also subject to interest rate risk. However, we intend to hold most of our debt until maturity. The estimated fair value of our fixed-rate debt at June 27, 2015 was \$494 million compared to the \$550 million principal amount. We use quoted market prices to estimate the fair value of our fixed-rate debt. Generally, the fair market value of fixed-rate debt will increase as interest rates fall and decrease as interest rates rise. A hypothetical one-percentage point increase/decrease in prevailing interest rates at June 27, 2015 would result in a corresponding decrease/increase in the fair value of our fixed-rate debt of approximately \$34 million.

We may periodically enter into commodity forward contracts to fix some of our fuel oil and natural gas costs. Such forward contracts partially mitigate the risk of a change in margins resulting from an increase or decrease in these energy costs. At June 27, 2015, we had no fuel oil or natural gas forward contracts outstanding.

### Item 4. Controls and Procedures

# **Disclosure Controls and Procedures**

Our management is responsible for establishing and maintaining adequate disclosure controls and procedures. Disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")), are designed with the objective of ensuring that information required to be disclosed in reports filed under the Exchange Act, such as this quarterly report on Form 10-Q, is (1) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (2) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Because of the inherent limitations in all control systems, no control evaluation can provide absolute assurance all control exceptions and instances of fraud have been prevented or detected on a timely basis. Even systems determined to be effective can provide only reasonable assurance their objectives are achieved.

Based on an evaluation of our disclosure controls and procedures as of the end of the period covered by this quarterly report on Form 10-Q, our management, including the Chief Executive Officer and Chief Financial Officer, concluded the design and operation of the disclosure controls and procedures were effective as of June 27, 2015.

During the quarter ended June 27, 2015, based upon the evaluation required by paragraph (d) of SEC Rule 13a-15, there were no changes in our internal control over financial reporting that would materially affect or are reasonably likely to materially affect our internal control over financial reporting.

### Part II. Other Information

### Item 1. Legal Proceedings

We are engaged in various legal actions and have been named as a defendant in various other lawsuits and claims arising in the normal course of business. While we have procured reasonable and customary insurance covering risks normally occurring in connection with our businesses, we have in certain cases retained some risk through the operation of self-insurance, primarily in the areas of workers' compensation, property insurance and general liability. In our opinion, these and other lawsuits and claims, either individually or in the aggregate, are not expected to have a material adverse effect on the Company's financial position, results of operations or cash flows.

Altamaha Riverkeeper Litigation — Jesup Plant. In November 2013, we received a "sixty day letter" from lawyers representing a non-profit environmental organization, the Altamaha Riverkeeper. In the letter, the Altamaha Riverkeeper threatened to file a citizen suit against us as permitted under the federal Clean Water Act and the Georgia Water Quality Control Act due to what the letter alleges to be ongoing violations of such laws, if we do not correct such violations within 60 days of the date of the letter. The allegations relate to the color and odor of treated effluent discharged into the Altamaha River by our Jesup, Georgia plant.

On March 26, 2014, we were served with a complaint, captioned *Altamaha Riverkeeper*, *Inc. v. Rayonier Inc. and Rayonier Performance Fibers LLC*, which was filed in the U.S. District Court for the Southern District of Georgia. In the complaint, the Altamaha Riverkeeper alleges, among other things, violations of the federal Clean Water Act and Georgia Water Quality Control Act, negligence and public nuisance, relating to the permitted discharge from the Jesup plant. The plant's treated effluent is discharged pursuant to a permit issued by the Environmental Protection Division of the Georgia Department of Natural Resources (referred to as the "EPD"), as well as the terms of a consent order entered into in 2008 (and later amended) by EPD and us. The complaint seeks, among other things, injunctive relief, monetary damages, and attorneys' fees and expenses. The total amount of monetary relief sought by the plaintiff cannot be determined at this time.

On March 31, 2015, our motion for summary judgment was granted by the court, with respect to the Clean Water Act and Georgia Water Quality Control Act claims. State law claims for public nuisance and negligence were also dismissed, for lack of jurisdiction, without prejudice. The Altamaha Riverkeeper elected not to appeal the court's summary judgment order and, therefore, this lawsuit has been dismissed and is now concluded.

Stockholder Litigation. As previously disclosed in a Form 8-K filed by the Company, on May 4, 2015 the Company was served with a lawsuit filed in the U.S. District Court for the Middle District of Florida, captioned Oklahoma Firefighters Pension and Retirement System vs. Rayonier Advanced Materials Inc., Paul G. Boynton, Frank A. Ruperto and Benson K. Woo. The case is a purported class action alleging securities laws violations, primarily related to claims that the Company failed to record adequate environmental reserves related to disposed operations which, the plaintiffs allege led to a drop in the Company's stock price between June 30, 2014 and January 28, 2015. The allegations are couched as violations of Section 10(b) of the Exchange Act and SEC Rule 10b-5, and as violations of Section 20(a) of the Exchange Act against the individual defendants. The complaint seeks unspecified monetary damages and other relief. All discovery has been stayed pending the court's ruling on the Company's forthcoming motion to dismiss the amended consolidated complaint.

The Company strongly believes the complaint and its allegations to be baseless and without merit, and will continue to vigorously defend this action. This matter is not expected to have a material adverse effect on the Company's financial position, results of operations and cash flows.

There have been no material changes to the risk factors disclosed in our Annual Report on Form 10-K, other than those noted below. Please refer to Item 1A — *Risk Factors* in our Form 10-K for a discussion of the other risks to which our business, financial condition, results of operations and cash flows are subject.

### **Table of Contents**

# We may not achieve the benefits anticipated from our Jesup plant strategic realignment.

On July 30, 2015, the Company announced a strategic realignment at our Jesup plant to better align our assets to global market dynamics in cellulose specialties and better serve our commodity product customers. Please see Item 2 — *Management's Discussion and Analysis* — *Executive Summary* for more information on the Jesup plant's strategic asset realignment. Failure to complete this initiative within the planned cost and timing parameters and achieve the anticipated benefits could adversely affect our financial condition and results of operations. In addition, there can be no assurance the strategic repositioning will positively impact the Company's cellulose specialties pricing and overall profitability.

#### Item 6. Exhibits

- 10.1 Description of Rayonier Advanced Materials Inc. 2015 Performance Share Award Program\*
- 31.1 Chief Executive Officer's Certification Pursuant to Rule 13a-14(a)/15d-14(a) and pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Chief Financial Officer's Certification Pursuant to Rule 13a-14(a)/15d-14(a) and pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32 Certification of Periodic Financial Reports Under Section 906 of the Sarbanes-Oxley Act of 2002
- 101 The following financial information from our Quarterly Report on Form 10-Q for the fiscal quarter ended June 27, 2015, formatted in Extensible Business Reporting Language ("XBRL"), includes: (i) the Condensed Consolidated Statements of Income and Comprehensive Income for the Three and Six Months Ended June 27, 2015 and June 28, 2014; (ii) the Condensed Consolidated Balance Sheets as of June 27, 2015 and December 31, 2014; (iii) the Condensed Consolidated Statements of Cash Flows for the Six Months Ended June 27, 2015 and June 28, 2014; and (iv) the Notes to Condensed Consolidated Financial Statements

Filed herewith

Filed herewith

Filed herewith Furnished herewith

Filed herewith

<sup>\*</sup>Management contract or compensatory plan.

# Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Rayonier Advanced Materials Inc.

(Registrant)

By:

/s/ F RANK A. R UPERTO

Frank A. Ruperto
Chief Financial Officer and
Senior Vice President, Finance and Strategy
(Duly Authorized Officer and Principal Financial Officer)

Date: August 6, 2015

# **RAYONIER ADVANCED MATERIALS 2015 Performance Share Award Program**

Performance Measure: Return on Invested Capital

<u>Performance Period</u>: January 1, 2015 through December 31, 2017 (36 months)

Performance Payout: 0 - 200% of Award Grant, based

upon established Share Award Valuation Formula.

Share Award Valuation Formula: Return on Invested Capital, as measured over a three-year period, with each year being measured independently of the results of other years. Overall performance will be measured by the summation of performance for each year of the period.

TSR peer group will continue to be the currently used definition of the standard S&P Materials Index with collars applied for revenue (>\$500M) and market cap (>\$500M - <\$5B).

Form of Payout: Stock

<u>Accrued Dividends/Interest:</u> Dividend equivalents will be accrued and payable at the end of the performance period along with interest on dividends at a rate equal to the prime rate as reported in the Wall Street Journal, adjusted and compounded annually.

Award Date: January 2, 2015

#### CERTIFICATION

### I, Paul G. Boynton, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Rayonier Advanced Materials Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 6, 2015

/s/ P AUL G. B OYNTON

Paul G. Boynton Chairman, President and Chief Executive Officer Rayonier Advanced Materials Inc.

### **CERTIFICATION**

# I, Frank A. Ruperto, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Rayonier Advanced Materials Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to
  make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the
  period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 6, 2015

/s/Frank A. R uperto

Frank A. Ruperto
Chief Financial Officer and
Senior Vice President, Finance and Strategy
Rayonier Advanced Materials Inc.

# **CERTIFICATION**

The undersigned hereby certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that to our knowledge:

- 1. The quarterly report on Form 10-Q of Rayonier Advanced Materials Inc. (the "Company") for the period ended June 27, 2015 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

August 6, 2015

/s/ P aul G. B Oynton /s/ F rank A. R uperto

Paul G. Boynton

Chairman, President and Chief Executive Officer

Rayonier Advanced Materials Inc.

Frank A. Ruperto
Chief Financial Officer and
Senior Vice President, Finance and Strategy

Rayonier Advanced Materials Inc.